



Western Downs  
**REGIONAL  
BUSINESS  
SUMMIT**

**Safeguard your  
business's future**

WEDNESDAY  
**17** *May*

The Western Downs Regional Business Summit (WDRBS) provides the opportunity for local business people to come together to network and learn about opportunities and supports. It is all about empowering people with knowledge, so they can make financial decisions that are integral to their lives and businesses.



**EnVision**  
PARTNERS  
Business Consultants and Accountants



From 8.30am	<b>Registration</b>		
9.00am	<b>Introduction</b> Matthew Burke Room 1		
9.05am	<b>Safety</b> Shane Webcke Room 1		
10:15am	<b>Habits - How they can affect your business success</b> Janine Pye - Envision Partners Room 1		<b>Powerline Safety</b> Glen "Cookie" Cook Room 2
11:05am	<b>Morning Tea</b> Catch-up Area		
11:30am	<b>Official Welcome</b> Nick King - Chinchilla Community Commerce & Industry		
12:00pm	<b>Business Savvy And Strategy Made Easy</b> Petris Lapis - Artisan of Change Room 1	<b>Risk Management - A Practical Approach</b> Kevin Gardner - KGPS Room 2	<b>Interest Rate Markets + How to get the bank on board</b> Don Brown - Golden Triangle Room 3
1:00pm	<b>Lunch</b> Catch-up Area		
1:45pm	<b>What's Emerging? Budget - ATO Digitalisation</b> Matthew Burke - Envision Partners Room 1		
2:40pm	<b>Data Security</b> Stace Rummenie - Envision Partners Room 1		<b>How to make profit in Ag</b> Kim Bowman - Agripath Room 2
3:35pm	<b>Pt 1: Compliance</b> <b>Pt 2: Creating a resilient workplace which encourages retention and motivates employees</b> Tony Perkins - People Smartz Room 1		<b>How ecoBiz can improve your efficiency and reduce your operating costs</b> Andrew Chamberlin - ecoBiz Room 2
4:30pm	<b>Close &amp; Networking</b>		

# Shane Webcke

Shane often visits Queensland businesses and speaks with workers about the importance of staying safe at work and creating a strong safety culture. Drawing from experience in football, family life, public life and in his career since football. Shane delivers a grounded message woven with a few tales and a bit of humour.



## About Shane

Since retiring from a career in rugby league, I spend time now as a farmer, family man, businessman, author, news presenter, safety ambassador, guest speaker and host.

During my football career, I represented Queensland on twenty four occasions and represented Australia in twenty six tests. In that time, I only ever played for the Brisbane Broncos for some twelve years and was privileged to be named Daly M Prop of the year three times.

I've taken what I learned about commitment and work ethic from the farm as a young fella to the football field as a player and back to farming in regional Queensland. From there, I balance family life with my wife and three children with my other job in Brisbane, behind the news desk at Seven.

In 1994, when I was just 18 years old, my father was killed in a Queensland workplace incident. I had only just started my football career under the guidance of Wayne Bennett when I received the news that my world had changed forever. My direct experience with the horrific outcome of my father's workplace fatality, has led me to my role as a safety ambassador. I share the story of my father in the hope it will motivate others to put safety first, always.



## Powerline Safety

### Glen Cook

Look up and Live. Accidental contact with powerlines can kill instantly. Australian Work Health and Safety professional of the year, Glen 'Cookie' Cook puts powerline safety laws into easily understood terms. Engaging with all levels of your business, from senior managers, project managers, designers, planners, machinery operators and field staff. Cookie also will demonstrate the features of the award winning 'Look up and Live' app.

## About Glen

Glen Cook (Cookie), is an experienced and enthusiastic Public Safety Specialist and acclaimed speaker on powerline safety. Cookie is extremely passionate about raising powerline safety awareness and has been Nationally and internationally recognised for his efforts. He received the Australian Health and Safety Professional of the year at the 2020 at the Australian Work Health and Safety Awards. Working as an electrician for over 30 years within the construction and utilities industries he has been first responder to serious injury/burns and fatalities due to third party accidental contact with powerlines. He educates to the broader community to the dangers of accidental contact with overhead and underground powerlines. He has worked hard to gain in-depth understanding of numerous "at risk" industries such as the Agricultural, Aviation and Construction and communicates his presentations and safety information in terms easily understood by industry. Cookie was the driving force behind the 'Look up and Live' app and award winning lookupandlive.com app, a powerline mapping application that is assists workers plan work near powerlines.





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## Habits - How they can affect your business success

### Janine Pye, EnVision Partners

We will go through how habits affect us personally and in business and how to build good habits, that will stick. Also, how to change unhelpful habits. How are habits built and how very small changes can make a very big difference for your business and every day living.

#### About Janine

Janine grew up in Germany until moving to Australia in 2009. She completed her university degree in Finance at USQ with distinction and has worked at Envision since 2022. She lives with her husband and 3 children on our family farm in Drillham.

As a working from home mother and farmer's wife of 3 under 4, Janine dived into the depth on how to create and change habits to effectively manage work and home live. She is passionate about the impact very small changes in everyday habits can have on your business success!

## Business Savvy And Strategy Made Easy

### Petris Lapis, Artisan of Change

We get so busy working in our businesses that we can forget to work on them. This interactive engaging workshop explores the 'savvy and the strategy' that underpins good business performance. You will leave with a toolkit of practical tools you can use and an understanding of what you and your team can do to influence business performance.



#### About Petris

Petris Lapis B Com LLB LLM FIPA FFA

Petris has worked in accounting, law, academia, banking, business and training. She has consulted to government and industry and published books and articles. She has studied commerce, law, coaching and hypnosis and has a focus on helping businesses and the people in them thrive.



### Artisan of Change



**GOLDEN TRIANGLE**  
AGRIBUSINESS

## How to get the bank on board

### Don Brown, Golden Triangle

#### About Don

16 years as Relationship Manager in commercial banking. Worked Central and Central West QLD and across the Darling Downs. Assisted with property purchases and business expansion as well as financial hardships and assisting clients through succession planning

How to get the bank on board, what activities and behaviours that business owners can do to assist in finance applications and help communication between bank and customer. What to do and what not to do.





## Risk Management – A Practical Approach

### Kevin Gardner

In this session, we will discuss the importance of a structured approach to risk management in business. We will examine the various risk types commonly encountered in a business environment and the impact they can have. The session will equip you with straightforward tools for identifying, assessing, and managing risk in a formal manner. With practical insights gained from this presentation, you will be able to make informed decisions when managing risk. Don't miss this opportunity to enhance your risk management capabilities.

#### About Kevin

With over 30 years of experience in management, compliance, and consulting, Kevin is a specialist in business capability development. He has worked with small and large businesses in various sectors, including manufacturing, construction, infrastructure, and site services, to assess and improve their strategic and operational management. Kevin's expertise lies in risk and compliance management, process and system development, and performance improvement. His practical assistance has enabled clients to meet industry sector expectations, prequalifications and secure targeted and major project work.



## What's emerging? Budget - ATO Digitalisation

### Matthew Burke, EnVision Partners

#### About Matthew

Matthew Burke is the Principal Partner at EnVision Partners and has been providing tax and business advice for the past 29 years. It is often the small things which - over time - help maximise your returns and wealth. You work hard to earn a living - to save for your financial success and retirement - so developing a sound wealth strategy can identify and leverage these small things.

## Data Security

### Stace Rummenie, Envision Partners

This session will explain why data security is important and then give an overview of some of the more common cyber threats along with some basic practices that can be adopted to help protect against these threats. Finally, time allowing, some further discussion around the use of two-factor authentication and the importance of employee education will be presented.

#### About Stace

Stace joined EnVision Partners as their IT Administrator in 2010. Since then, he has helped to support and manage their IT systems (including the protection of these systems and the data on them). Although having worked in the information technology space for many years, Stace grew up in the country prior to computers and the internet becoming mainstream. As a result, he has a good appreciation of the complexities and frustrations that can be faced when trying to adapt and stay current within this field, especially with respect to the constantly changing security threat landscape.



## How to manage and maintain farm profitability in the face of rising input costs, interest and land values.

### Kim Bowman, Agripath

To provide information and context on historical farm performance in Southern Qld and to offer some practical tips & strategies that farmers can implement to navigate the various financial challenges that they face, now and into the future.

#### About Kim

Kim has been working with farm families in southern Queensland for over 20 years with the main focus being to fine tune and improve the profitability of their businesses. Kim also has experience in Western Australia where he was born and raised on mixed farming property near Geraldton. Kim has a degree in Agribusiness, a graduate diploma in Agricultural Economics and a Masters degree in Agriculture.

## Creating a Compliant and Resilient Workplace that Encourages Retention and Motivates Employees

### Tony Perkins, People Smartz

The Australian workplace is changing. Employers now obligated to positively act to ensure the mental and physical health of their workforces - Simply it is no longer enough just to have a "Policy". Combined with the most significant changes to the Fair Work Act since its inception, the is shifting and is likely to impact the way you operate your business. But unlike previous compliance changes, these actually create opportunity to reinvigorate and refocus your Team relationships - motivating employees and encouraging retention. In this presentation, Tony will discuss how you can make these changes work for you.

#### About Tony

Tony is the Founder of People Smartz, providing practical Leadership and Management Coaching together with Human Resources Advice to businesses. With a background in executive management and human resource management spanning over 20 years, Tony has worked in a diverse range of industries helping business grow through their people.



## How ecoBiz can improve your efficiency and reduce your operating costs

### Andrew Chamberlin, ecoBiz

Andrew will present the ecoBiz service offering including case studies on energy, water and waste efficiencies and reductions and present the new Carbon Snapshot Tool, assisting businesses with understanding their carbon footprint



### About Andrew

Andrew Chamberlin is an experienced ecoBiz Sustainability Coach who works throughout Queensland, with tertiary qualifications in Urban and Regional Planning, and Environmental Science. As an accomplished project manager and collaborator, Andrew holds 20 years of experience in delivering programs and projects in sustainability, planning, renewable energy, water and urban regeneration. Andrew can provide an in-depth analysis of business operations with respect to waste, water and energy efficiency to local SMEs, taking into consideration region specific challenges SMEs face. Andrew enjoys his leisure time with his wife and two children, he has a passion for being active through participating in triathlons, cycling events and SCUBA diving. Andrew is an executive member of the Environmental Institute of Australia and New Zealand Climate Change Special Interest Section (CCSIS) and is also affiliated with the Planning Institute of Australia (PIA). Andrew is the Founder and Director of Limebranch, a consulting company with a focus on sustainable business solutions.